



Subject: ADDENDA #2 RFP Valley Concession

Current Proposers:

Attached is Addenda #2 related to the Request for Proposals (RFP) for the Valley State Parks Camping and Day Use Area Concession at Brannan Island State Recreation Area, George J. Hatfield State Recreation Area, McConnell State Recreation Area, Turlock Lake State Recreation Area and Woodson Bridge State Recreation Area.

Addenda #2 reflects changes to the RFP due to the removal of George J. Hatfield and McConnell State Recreation Areas (SRAs).

Recently, the State received a donor agreement that will fund State operations at George J. Hatfield and McConnell SRAs. Pursuant to the RFP, page 13, Section 3.1 all proposers are hereby notified that George J. Hatfield and McConnell SRAs (Hatfield and McConnell) are no longer part of the RFP/Sample Contract. The three remaining parks in the RFP are Brannan Island, Turlock Lake and Woodson Bridge SRAs.

California State Parks (CSP) will return proposals for George J. Hatfield and McConnell upon request. In addition, proposal bonds are being returned to proposers for George J. Hatfield and McConnell SRAs.

As a result of the Bid Opening on 5/3/2012, CSP received proposals from four entities:

- American Land and Leisure for all five state parks in this RFP
- Royal Elk Park Management for all five state parks in this RFP
- Recreation Resource Management for Brannan Island SRA and Turlock Lake SRA
- Urban Park Concessionaires for Brannan Island SRA

For details about how these developments affect the proposals you have already submitted, refer to Addenda #2.

Current Proposers

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Addenda #2 and other information are available at http://www.parks.ca.gov/?page_id=22548. If you have any questions, please contact the Concessions Division at (916) 653-7733 or concessions@parks.ca.gov.

Sincerely,

for Michael F. Allen
Ruth Coleman
Director

Attachment

cc: Tony Perez, Deputy Director, Park Operations
James A. Luscutoff, Chief, Concessions, Reservations, and Fees Division
Ted Novack, Partnership Agreement Program Manager

Request for Proposals
for the
Valley State Parks Camping and Day Use Area Concession

The following Addenda changes the Request for Proposals (RFP) dated March 8, 2012 for Valley State Parks Camping and Day Use Area Concession.

There are four RFP/Sample Contract changes:

I. Remove George J. Hatfield and McConnell State Recreation Areas

Reference to and information about George J. Hatfield State Recreation Area and McConnell State Recreation Area has been removed from the RFP/Sample Contract.

II. Bonus Points (RFP, Page 20)

Because there are two less park units in the RFP, the Proposal Bonus in 3.2 Proposal Evaluation Criteria (RFP, page 20) has been revised as follows:

Rental Offer

30 Points

The proposer will be required to pay each month their proposed Rental Offer amount of a Percentage of Gross Receipts, as bid.

Consideration will be given to the proposal(s) that guarantees operation of the maximum number of park units up to 3 5 referenced within this RFP.

Multiple Proposal Bonus

additional 2 Points/proposal possible

If a single entity submits proposals for multiple parks, each proposal, will receive two additional points. These points will only be awarded if proposals meeting minimum requirements for more than one park are submitted.

Three Five Proposal Bonus

additional 9 15 Points/proposal possible

Proposers who submit proposals for operating overnight, day use, and recreational facilities in all three five parks will receive an additional 9 15 points per proposal. These points will only be awarded if proposals meeting minimum requirements for three five parks are submitted and are in addition to the Multiple Proposal Bonus.

III. Changes to Existing Proposals (RFP, page 10)

*The following has been inserted after the **Proposal Submission** section:*

Changes to Existing Proposals

Bidder Options

Entities who submitted proposals by the 5/3/12 closing date have two options:

1. Notify California State Parks to leave their proposal "as is." The proposal will remain "as is," but proposals received for George J. Hatfield and McConnell State Recreation Areas will not be considered.

2. Notify California State Parks of changes to the existing proposals submitted for the remaining parks in the RFP by the 5/3/2012 closing date. New proposals may NOT be submitted; only *revisions* to proposals submitted by the closing date will be accepted.

Changes to existing proposals must be received by **2:00 P.M. on Tuesday, May 22, 2012** at:
California Department of Parks and Recreation
Concessions, Reservations, and Fees Division, Room 1442-13
Sacramento, California 95814

- Submit changes:

Individual page substitutions for pages in existing proposals may be submitted:

- in person or shipped (as stated above), or
- by US mail:

California State Parks
Concessions, Reservations and Fees Division
P.O. Box 942896
Sacramento, CA 94296-0001
Attn: Partnership Agreement Section

- by email at concessions@parks.ca.gov
 - by fax at (916) 657-1856.
- Failure to notify State of plans for existing proposals by May 22, 2012 will be considered a withdrawal from the RFP process.

IV. Tentative Proposal Dates (RFP, Page 9)

Tentative Proposal Dates have been revised as follows:

May 22 3, 2012	Closing Date - Deadline for modifying proposals submission submitted by 5/3/2012.
May, 2012	Investigation and evaluation of Proposals
June May 4 9, 2012	Notification of "Intent to Award Contract"
June May 2012	Award, preparation, and execution of contract
June 15 May 22 , 2012	Five (5) Year contract begins

End of Addenda #2